

# GOING ABOVE & BEYOND TO MAKE YOUR REAL ESTATE DREAMS COME TRUE



Team *Baker*

Lassoing the Moon for You

**P** PLATINUM  
PARTNERS  
REALTORS™

*Top 1% in Production, DuPage County*  
[www.teambaker-pprhomes.com](http://www.teambaker-pprhomes.com)





Thank you for considering Team Baker for your real estate needs. We understand selecting your real estate representation is a big decision with many variables to consider. This book is designed to tell you a little bit about the Team Baker approach, the real estate process and what we offer our clients that no one else does.

*Team Baker Goes Above & Beyond For You.*

**“You want the moon?”**

**Just say the word and I’ll throw a lasso around it and pull it down...”**

*(George Bailey, It’s A Wonderful Life)*

At Team Baker, “Lasso the Moon” is more than just a quote from our favorite movie - it’s part of our logo, it’s part of our customer promise. That whatever a client needs or wants, each and every team member will go above and beyond to make it happen.

*Let Team Baker “Lasso the Moon” for You  
and Make Your Real Estate Dreams Come True.*



# Team Baker

Lassoing the Moon for You



## Team Baker Overview

Team Baker began in 2007 when Paul Baker left his family business to pursue his dream of becoming a real estate broker. Since then, the team has grown to include his wife Jodee Baker, Audrey Albright, Stephen Kolozsi, Kayla Corrigan and Amy Hausman.

Each licensed member of the team is an experienced, award-winning broker in their own right. Yet together they become even more ... an unstoppable team, passionate about their clients and dedicated to exceeding their expectations.

### ATEAM EFFORT BEHIND YOU

Because of its team structure, Team Baker is uniquely able to have a broker on call at all times should a client need them. Additionally, the team makeup allows them to utilize each other's complementary talents and knowledge - from staging to construction - to provide their clients unparalleled counsel and service.

### UNSURPASSED CUSTOMER SERVICE

Growing up working in his family's store, Herbert's Men Shop in Downers Grove, Paul learned the importance of customer service. Whether buying "socks or a suit," each customer received the same personal attention and caring experience.

This dedication to the customer is shared by each member of Team Baker. No matter the need - a small rental or a multi-million-dollar residence - each client receives their broker's full dedication. This is demonstrated by the fact that Team Baker has the distinction of closing both the smallest and largest sales in the history of Platinum Partners Realtors.

### EXCEPTIONAL LOCAL INSIGHT AND KNOWLEDGE

Jodee and Paul both grew up in the Western Suburbs and all Team Baker brokers currently reside and raise their families in the Chicagoland area. They have an intimate knowledge of the communities they serve providing their clients extraordinary insight and guidance.

Dedication. Unsurpassed Service. Local Market Expertise.  
*Let Team Baker Go Above and Beyond for You.*



## *Meet the Team*



### **PAUL BAKER, BROKER/OWNER**

Paul Baker began his real estate career in 2007 after leaving his family's Downers Grove business, Herbert's Men Shop. His background in customer service, passion and knowledge has garnered him multiple awards and recognition from Rookie of the Year to Five Star Agent to consistently being a top producer in the company he owns and works for. Most recently Paul was voted Suburban Life Magazine's "Best in the Western Suburbs".

Paul lives in Lombard with his wife Jodee and two daughters. He is an active member of St. Andrew's Episcopal Church in Downers Grove and the Downers Grove and Lombard Chambers of Commerce Business Group.

#### **Recent Awards & Recognition:**

2020 Recognized as one of the Top 1% Teams in Production, DuPage County  
2019 Excess of \$20,000,000 in Sales  
2019 Opened Second Office in Lombard  
2019 Nominated Five Star Agent  
2018 Suburban Life "Best in the Western Suburbs" Award  
2014-2018 Five Star Agent Award Winner for Client Satisfaction  
2015 Selected Member of PPR Advisory Board  
2015 Top Producer - Over 90 Closings in Excess of \$19,000,000  
2015 Recognized as One of Top Agents, Top Agent Magazine  
2014 Top Producer - Over 90 Closings  
2013 Top Producer - Over 90 Closings in Excess of \$16,500,000  
2012 Averaged 1 Closing/Sale Every 6 Days  
2012 Over 60 Closings in Excess of \$7,500,000

#### **Memberships:**

Member National Association of Realtors (NAR)  
Member Illinois Association of Realtors (IAR)  
Member Mainstreet Organization of Realtors  
Member of Northern Illinois Multiple Listing Service (MLS)  
Member of PPR Advisory Board 2015-2017  
Board of Directors: Community Adult Day Center 2019-Present

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## JODEE BAKER, BROKER

Born and raised and raising her family in the Western Suburbs, Jodee's intimate knowledge of the area's neighborhoods, schools and properties provide her clients unparalleled insight. She has positioned herself as a top broker, working with renters, landlords, buyers and sellers across the Chicagoland area. Additionally, Jodee uses her real estate and renovation know-how to buy and flip homes in the area.

Jodee lives in Lombard with her husband Paul and two daughters. She is an active member of her school and church communities.

### **Memberships:**

Member National Association of Realtors (NAR)  
Member Illinois Association of Realtors (IAR)  
Member Mainstreet Organization of Realtors  
Member of Northern Illinois Multiple Listing Service (MLS)  
Active Member at St. Andrew's Episcopal Church Downers Grove  
PTA Member and former Treasurer/Board Member at  
Hammerschmidt Elementary School  
Former Member Lombard Community Development Committee

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jodeemeara@hotmail.com

## AUDREY ALBRIGHT, BROKER, CSC

Licensed in 2001, Audrey has been a proud member of Team Baker since 2016. She has an Associate of Arts in Architecture degree and is a certified staging consultant. In addition, Audrey has experience in commercial real estate and property management. This depth of knowledge - coupled with her Chicagoland area savvy (she grew up in Bellwood, moved to Villa Park, raised her son in Elmhurst and now lives in Lombard!) - proves invaluable to her clients and the Team Baker team.

Audrey lives in Lombard with her husband. She has a passion for interior design and a love for family, friends and dogs. She enjoys writing, reading and gardening and is involved with GRASP (Grief Relief After a Substance Passing) and SHARE Rehab Center.

### **Memberships:**

Member National Association of Realtors (NAR)  
Member Illinois Association of Realtors (IAR)  
Member Mainstreet Organization of Realtors  
Member of Northern Illinois Multiple Listing Service (MLS)

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## STEPHEN KOLOZSI, BROKER

For Stephen, the ability to meet new people and exchange ideas is what drew him to Team Baker and real estate. With a background in the service industry, Stephen strives to make the buying and selling process a less daunting experience for his clients. A Downers Grove native, he graduated from Downers Grove South and Northern Illinois University with a degree in Business and IT. Stephen believes in giving back and volunteers at the Northern Illinois Foodbank and is a summer counselor at Royal Family Kids camp, part of a network of camps and clubs for children in the foster care system.

### Memberships:

Member National Association of Realtors (NAR)  
Member Illinois Association of Realtors (IAR)  
Member Mainstreet Organization of Realtors  
Member of Northern Illinois Multiple Listing Service (MLS)

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## KAYLA CORRIGAN, BROKER

Kayla grew up in the suburb of Lombard and has always had a passion for working directly with people. Prior to being an agent, Kayla managed a multi-million-dollar restaurant, which shaped her customer service expertise. After graduating from Northern Illinois University, Kayla participated in a yearlong internship to learn about rehabs and new construction. She was compelled to make a career change so that she could help people in the real estate process.

Kayla recognizes and values the trust her clients place in her, and ensures that she will guide them through every step of the real estate transaction.

Aside from real estate, Kayla has spent numerous hours as a volunteer with Easter Seals, and has also volunteered with Sharing Connections.

### Memberships:

Member National Association of Realtors (NAR)  
Member Illinois Association of Realtors (IAR)  
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## AMY HAUSMAN MARKETING ASSISTANT

Amy Brings her creative side to life with her marketing capabilities for Team Baker and Platinum Partners Realtors. She has assisted Team Baker with their marketing needs since 2016. With her keen eye for detail, she makes a great addition to Team Baker.

# Platinum Partners Realtors

Team Baker is proud to be a part of Platinum Partners Realtors, a brokerage that strives to provide outstanding service to its clients and unsurpassed support to its brokers, with offices in Downers Grove and Lombard.

## INNOVATIVE AGENCY STRUCTURE ...

Platinum Partners Realtors (PPR) began in 2004 when five local agents envisioned a different kind of agency to better serve their clients - one fostering agent collaboration, personal attention, innovation and results.

Together they created Platinum's cutting-edge "partner" structure providing industry-leading administrative, marketing and transactional support.

## ... ATTRACTING TOP REAL ESTATE TALENT

This innovative model draws real estate's best-of-the-best. Over 100 award-winning brokers - with an average of 20 years real estate experience each - provide our clients incomparable real estate service whether residential, new construction, commercial or specialty properties.

## UNSURPASSED LOCAL MARKET KNOWLEDGE ...

Our brokers live and work in each of the areas we serve, proudly participating in local government, school boards and charitable organizations. They have a street-by-street familiarity with area neighborhoods, school and businesses that offers invaluable insight to our clients.

## ... WITH EXCEPTIONAL FULL-SERVICE RESOURCES

PPR offers a full range of real estate services. From marketing to financing and home inspections - Platinum Partners has comprehensive real estate resources to support our clients along every step of their real estate journey.

## OUR MISSION = DELIGHTED CLIENTS

Most importantly, with our commitment to exceptional client service and results, the Platinum Partners Realtors client referral and repeat rate is one of the best in the market.

**TOP AGENTS. UNSURPASSED LOCAL MARKET KNOWLEDGE.  
EXCEPTIONAL CUSTOMER SERVICE.**

**RECOGNIZED AS A TOP 3 BROKERAGE FOR LISTING AND SALES VOLUME.**

**NAMED TOP 20 OFFICE BY AGENT MAGAZINE SINCE 2013.**

**CONSISTENTLY THE #1 BROKERAGE OFFICE IN DOWNERS GROVE FOR MULTIPLE YEARS**

MRED LLC-The accuracy of all information, regardless of source, is deemed reliable but not guaranteed.





# Sellers

## SELLING YOUR HOME CAN FEEL OVERWHELMING.

Team Baker guides our clients through every step of the selling process, from setting a market price to handing you a pen at closing. Our extensive experience provides our clients confidence and peace of mind, knowing they have experts by their side to lead the way.

## EVERY HOME IS UNIQUE AND HAS A STORY TO TELL.

For each of our listings, we create a custom marketing plan - including home prep, professional photos, brochures, advertising and social media outreach. All to create peak exposure - generating maximum return in minimum time.

*"The Bakers were great! This was my first home sale and it went smoother than I could have ever imagined... I am extremely satisfied. Thank you!"*

**– Shelly, Plainfield**

*"Audrey is simply the best! She walked me through each step of the way, in the process of selling my condo. She goes over and beyond expectations. Would highly recommend to anyone!"*

**– Karen, Lombard**





# THE HOME SELLING PROCESS

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## Did you know?

There are approximately 180 typical actions, research steps, procedures, processes and review stages that go into listing and selling a home.

### 1 Meet With Your Team Baker Agent

You've decided to sell your home! Meet with your broker to discuss your goals and expectations. They will guide you through each step of the process – maximizing your return and minimizing wasted time and inconvenience.



### 2 Determine the Value of Your Home

Your broker will conduct a home market analysis - reviewing comparable properties and features to help determine your sales price and market time.



**Setting the right price is crucial.** Fair market value attracts buyers and sells a home quicker and closer to the asking price. Overpricing can turn buyers away and lengthen time on the market, almost guaranteeing the need for a price drop.

### 3 Prepare Home for Showing

Make any necessary repairs, replacements or adjustments to ensure your home is at its best. From stagers to electricians, your Team Baker broker has a proven team of experts they can utilize to ensure your home is ready for showing.



### 4 Get Your Home Listed

Enter into a marketing agreement which outlines timelines and marketing specifics regarding your home.



### 5 Marketing Plan & Showings

Through online, offline and social platform vehicles, your Team Baker broker will develop a plan unique to your home to provide maximum market exposure.



### 6 Offers & Negotiations

Offers are presented and reviewed by you and your Team Baker broker. Differences and counter offers are negotiated.



### 7 Offer Accepted – Inspections & Appraisals

Your terms have been negotiated and agreed upon. The buyer has 5 business days to schedule a home inspection to identify problems and request repairs. The buyer's lender will conduct an appraisal to ensure the home's market value.



*Do not be surprised when inspectors note issues or changes for your home. This is their job and part of the process. The buyer's attorney will communicate requests from the inspection. You and your attorney will discuss the requests and determine next steps.*

### 8 Prepare to Move

Make all necessary repairs per the inspection, hire movers, and ensure your home is in move-in condition prior to the buyer's final walk through usually 1-2 days before closing. Change over all utilities.



### 9 Closing

This is the transfer of funds and ownership. A title company or an attorney typically acts as an independent third party to facilitate the closing.



### 10 Sale Complete!

Seller receives funds. Buyer receives keys.



# Team Baker Premium Service Marketing

As your brokers, Team Baker's goal is to sell your property to yield the greatest equity in the least amount of time and inconvenience.

Over our years of experience, we have developed a multi-phase marketing approach to deliver our clients the best possible results.

## Phase 1: PREPARATION

### CREATE BROKER MARKET ANALYSIS

- Provide Strategy report
- Exclusively designed for and by Team Baker
- Estimate of the property's most likely sales price

### PLACE YARD/WINDOW SIGNS

- Notify neighbors the home is available
- Create visibility for prospective buyers driving through the area
- Highlight the Team Baker-Platinum Partners brand known for stability, quality and positive image
- Include brochure box and appropriate rider

### INSTALL LOCKBOX/ COORDINATE SHOWINGS

- Facilitate convenience for showings
- Provide security - electronic lockbox logs all entries
- Offer ease of showing scheduling and follow-up through ShowingTime showing service

### OVERSEE PROFESSIONAL PHOTOGRAPHY

- Feature your home to its best
- Produce beautiful, professional exterior and interior photos utilized in online and offline marketing

### SECURE VIRTUAL TOUR (as discussed with seller)

- Provide comprehensive floor plan views of your home utilized across multiple platforms including on-line brochures, prospective buyer emails, YouTube and Facebook
- Include narrative video and/or scan (discussed with seller)
- Aerial shots/video

### CREATE PROPERTY URL

- Establish property website at [www.seetheproperty.com](http://www.seetheproperty.com)
- Provide a "one-stop" web address used throughout all marketing vehicles

### PROVIDE HOME VIEWING ASSISTANCE

- Furnish candid advice to help homeowners prepare home for buyer viewings
- Offer referrals for any needed handyman services

### REVIEW SELLING PROCESS

- Provide overview of selling process and agency relationship information
- Discuss typical closing and possession scenarios
- Review sales contract

### CREATE MARKETING MATERIALS

- Create MLS overview to tell story of the home
- Generate feature sheet & postcard for mass promotion
- Formulate detailed brochure for open house and buyers
- Informative Brochures
- Create Open House invitation for immediate neighborhood or targeted markets





## Phase 2: MARKETING OUTREACH

### INPUT INTO MULTIPLE LISTING SERVICE

- Be prepared - your first showing may begin on that day
- Discuss private listing network (PLN) - advantages & disadvantages

*The MLS does not expose property to other realtors, it only makes it available for them to find.*

### EXECUTE INTERNET EXPOSURE

- List property across 100s of sites including: Realtor.com, Zillow.com, Trulia.com, Chicagotribune.com
- Launch social media platforms including Facebook, YouTube
- Constant Contact

### IMPLEMENT ADDITIONAL MARKETING TOOLS

- Utilize additional marketing tools after 45 days including:
  - Postcard to Team Baker sphere of influence
  - Postcard to homeowner sphere of influence
  - Postcard to immediate neighborhood
  - Postcard to targeted markets
  - American Lifestyle Magazine & Haven Digital features
  - Targeted digital exposure to specific demographic segments through multiple platforms

### OUTREACH TO REALTORS

- Promote property and brokers open house to realtor community
- Generate blanket distribution of feature sheet to surrounding offices (private listings only)
- Provide broker open house with catered lunch
- Publicize to PPR realtors
- Distribute personalized note/email to outside network of realtors

### HOST WEEKEND OPEN HOUSE

- Send open house invitations to immediate neighborhood and/or targeted markets
- Distribute eblasts
- Determine need/interest in weekday open house

### CONDUCT FOLLOW UP

- Communicate with all leads generated by marketing
- Send brochure to all property inquiries



## Phase 3: FEEDBACK & EVALUATION

### CONDUCT DIRECT COMMUNICATION

- Provide forthright information, advice and suggestions
- Participate in two-way feedback - seller to Team Baker

### ADMINISTER PROGRESS REPORTS

- Update marketing activity as needed
- Provide feedback on showings
- Review upcoming marketing strategies as needed

### LEAD ONGOING REVIEW OF MARKETING & PRICING

- Conduct detailed review of all buyer and agent feedback
- Analyze all marketing/advertising activities
- Evaluate local real estate market changes
- Adjust marketing and price as necessary



## *Phase 4:* OFFER EVALUATION & NEGOTIATION

### ATTEMPT TO GENERATE MULTIPLE OFFERS

- Once notified of an offer coming in, contact all other parties who have or are scheduled to show the property

### SCREEN ALL PARTIES WHO SUBMIT A PURCHASE AGREEMENT

- Speak with their lender or have them speak to one of our loan officers to verify the buyers' financial qualifications

### PRESENT & EXPLAIN ALL OFFERS

- Discuss options and explain potential ramifications of decisions

### NEGOTIATE HIGHEST PRICE & BEST TERMS

- Give advice and counsel based on market and situation experience



## *Phase 5:* FOLLOW-UP TO A SUCCESSFUL CLOSING & BEYOND

### WORK WITH APPRAISER TO ENSURE ACCURATE APPRAISAL

- Meet appraiser at property
- Provide data on comparable sold properties - BMA
- Provide survey to appraiser if available from seller
- Provide copy of contract
- Provide electronic signature service

### CLOSING PROCESS

- Move out by 5pm day before closing
- Option to pre-sign, seller does not have to be at the closing
- Explain and coordinate final walk through

### TEAM BAKER ATTENDS CLOSING

- Available to answer questions and ensure accuracy and understanding





# Buyers

Buying a home or property can be an exciting time. It can also be overwhelming. If there's lots of inventory how do you look at it all and assess what's right for you? If inventory is low how do you find your house before others?

Team Baker's local market knowledge and experience provides our clients the extraordinary insight and guidance they need to find their perfect home.

***See the next few pages for an overview of the Real Estate Buying Process and our recommended Buying Dos & Don'ts.***

*"In being first time home buyers, we were so lucky to have found Paul...He not only helped us along the way with EVERY aspect of the home buying process, but he also became a friend. He is truly passionate about what he does and the people he is working with. We were at ease and confident with every decision we made. We are forever grateful for all Paul has done for us and how often he went out of his way to make sure we were taken care of."*

**– Matt & Audire, Lockport**

*"I worked with Stephen Kolozsi when purchasing my first home. Since it was my first time buying, I had a lot of questions and Stephen was always available to answer them. He made the whole process simple and painless. I would not hesitate to recommend Stephen to anyone looking for a real estate agent."*

**– Kevin, Downers Grove**



# THE HOME BUYING PROCESS

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## 1 Meet with your Team Baker Buyer's Agent

Your full-service broker will guide you through each step of the buying process – maximizing your return and minimizing wasted time and inconvenience.

### THE BUYER'S ADVANTAGE

*As the home buyer, your agent's commission is usually paid by the seller of the home. This means your representation costs you nothing.*



## 2 Determine Your Needs

What are your home buying goals, requirements or special needs? Determine the type of home you're looking for, including style, price and location.

### THINK ABOUT YOUR IDEAL ...

*neighborhood, schools, transportation needs, home style, condition?*



## 3 Get Pre-Approved

Talk to a lender to help determine what you can afford. You will need pay stubs, W2s and bank statements. Knowing what you can afford is critical to a successful home buying experience. Your broker can recommend a lender.

*Because your credit will be evaluated during this period, this is NOT the ideal time for a job change, loan co-sign for another, or major purchase such as a car, furniture, etc.*



## 4 Search for Homes

Your Team Baker broker will review properties and schedule showings to help you find the perfect home.

### DIY

*Searching real estate websites is a great way to get a feel for what's out there – but know all websites are not equal. Your real estate professional has custom tools and systems to ensure you see every available property that meets your criteria.*



## 5 Make An Offer

You've found it! Your Team Baker broker will work with you to review comparable properties and determine price and terms.



## 6 Get It Accepted!

Negotiate terms and settle on a closing date (typically 30-45 days). After your offer is accepted, you'll deposit earnest money. Once you and the Seller have agreed upon price and terms, you are in escrow and the home is effectively held for you until closing. Contact your lender to start the loan process.

### THE CONTRACT

*In most cases the contract provides you with a timeline to obtain financing, as well as time to inspect the home's physical condition. Your Team Baker real estate professional will inform you of all your rights and responsibilities related to the contract.*



## 7 Enter Attorney Review and Inspection Period

You will have 5 business days for due diligence including conducting an inspection and reviewing terms with your lender and real estate attorney. Your lender will order a home appraisal to confirm the market value of the home.

*Your inspector will undoubtedly find issues or changes that can be made. It doesn't necessarily mean the home is compromised or even that the buyer should make those changes. It's best to focus on substantial mechanicals, as well as major health and safety issues and not sweat the small stuff. Once you determine what is critical, your attorney will communicate with the seller your requests for repairs or allowances.*



## 8 Walk Through

Usually done 1-2 days before closing, the final walk through ensures the home is in agreed condition.



## 9 Closing

This is the transfer of funds and ownership. A title company or an attorney typically acts as an independent third party to facilitate the closing.



## 10 Get Your Keys!

Congratulations! You are a homeowner!



## 11 Keep in Touch

The sale may be over, but hopefully our relationship has just begun. Always feel free to contact your Team Baker broker with referrals, questions, concerns, or to help find your next property!



# Home Buying Dos & Don'ts

## DO...

- ...**Plan ahead.** Don't wait until you've found a home and made an offer to get approved for a mortgage, investigate home insurance or think about a moving schedule. Presenting an offer contingent on a lot of unresolved issues will make your bid much less attractive.
- ...**Be honest about debt or liabilities** on your loan application.
- ...**Put together a property wish list** including preferred neighborhoods, schools, transportation needs, desired home styles, condition (new, older, move-in ready or fixer-upper?) and special needs.
- ...**Check with your loan officer before making any large deposits.**
- ...**Think about resale before you buy.** The average first-time buyer only stays in a home for four years.
- ...**Work with your agent to make your offer look appealing** to a seller.
- ...**Remember there's no "right" time to buy,** just as there's no perfect time to sell. If you find a home, don't try to second-guess interest rates or housing markets - you risk losing the home of your dreams.
- ...**Plan to save/put money aside for closing costs.**

## DON'T...

- ...**Expect a house to be perfect.** If it's in the right location, the yard may be smaller than you hoped. The kitchen may be perfect, but the roof needs repair. Make a list of your top priorities and focus on those things most important to you. Let the minor ones go.
- ...**Change jobs, become self-employed or quit your job.** All this can affect your loan application.
- ...**Make big purchases or changes that could affect your credit or credit scores** such as buying a car, co-signing a loan or originating an inquiry into your credit.
- ...**Change bank accounts.**
- ...**Be too afraid to act quickly on a home you love.** Someone else could buy your house.
- ...**Try to be a killer negotiator.** Negotiation is definitely a part of the real estate process, but trying to "win" by getting an extra low price or refusing to budge on your offer may cost you the home you love. Negotiation is give and take.
- ...**Forget to factor in maintenance and repair costs** in your post-home buying budget. Even if you buy a new home, there will be costs. Don't leave yourself short.

*"My husband and I were first-time home buyers - so we were pretty clueless about the whole process. Audrey took the time to explain everything in great detail and was always available when we had random questions - day or night. She was also extremely flexible, willing to show us properties later in the evening and on weekends. Plus, she was quick to respond via email, phone or text. Additionally, her friendly demeanor and genuine kindness made her a pleasure to work with. She helped us get the house of our dreams! We would highly recommend her to anyone searching for or selling a home."*

**– Nik and Jess, Westmont**



*"Just a quick note of 1,000,000 thanks for all your great service. Your kindness and care will never be forgotten and will always be appreciated."*

**— Jack, Downers Grove**

*"I am an attorney with a real estate broker's license...and have had occasion to work on hundreds of real estate transactions over the past 15 years and dealt with dozens of realtors. I can say without reservation that Paul Baker is at the very top of the profession. He is unfailingly diligent and proactive, habitually taking next steps to keep projects moving. He is now the only person we call when we need a broker in the western suburbs. I wholeheartedly recommend him."*

**— Benjamin, Lake Forest**

*We had the pleasure to work with Kayla and her team recently in the late summer of 2019. She was friendly, presentable, knowledgeable and invested the proper time to find us the property we required for our family. Kayla carefully reviewed contract changes and stood up strong for us during some tough negotiations. We would have no problem recommending Kayla to our friends and family to buy/sell properties. Her passion for real estate is strong and it shows through in her great work. Highly recommend.*

**—John B.**

*"Service was above and beyond what we expected. Excellent!"*

*– Jim & Linda, Glen Ellyn*





# *Giving Back*

Team Baker is dedicated to giving back to the community,  
and donates to a number of organizations, including:





## *A Note From Team Baker*

*Thank you for taking the time to consider Team Baker as your real estate partner. We hope you learned a bit about us, our approach, and all the ways we work to provide our clients premiere real estate service.*

*We consider it an honor and privilege to work with our clients, and hope we can work to go "above and beyond" for you as well. Please do not hesitate to contact us with questions or thoughts.*

*All our best,*

*Team Baker*



# Team *Baker*

Lassoing the Moon for You



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